

Fit and Forget

MOTIVATION

The Fit and Forget philosophy was developed following detailed face to face research with leading contractors as part of an overall Whitecroft philosophy to reduce installation cost, reduce risk and cut financing costs by compressing installation times.

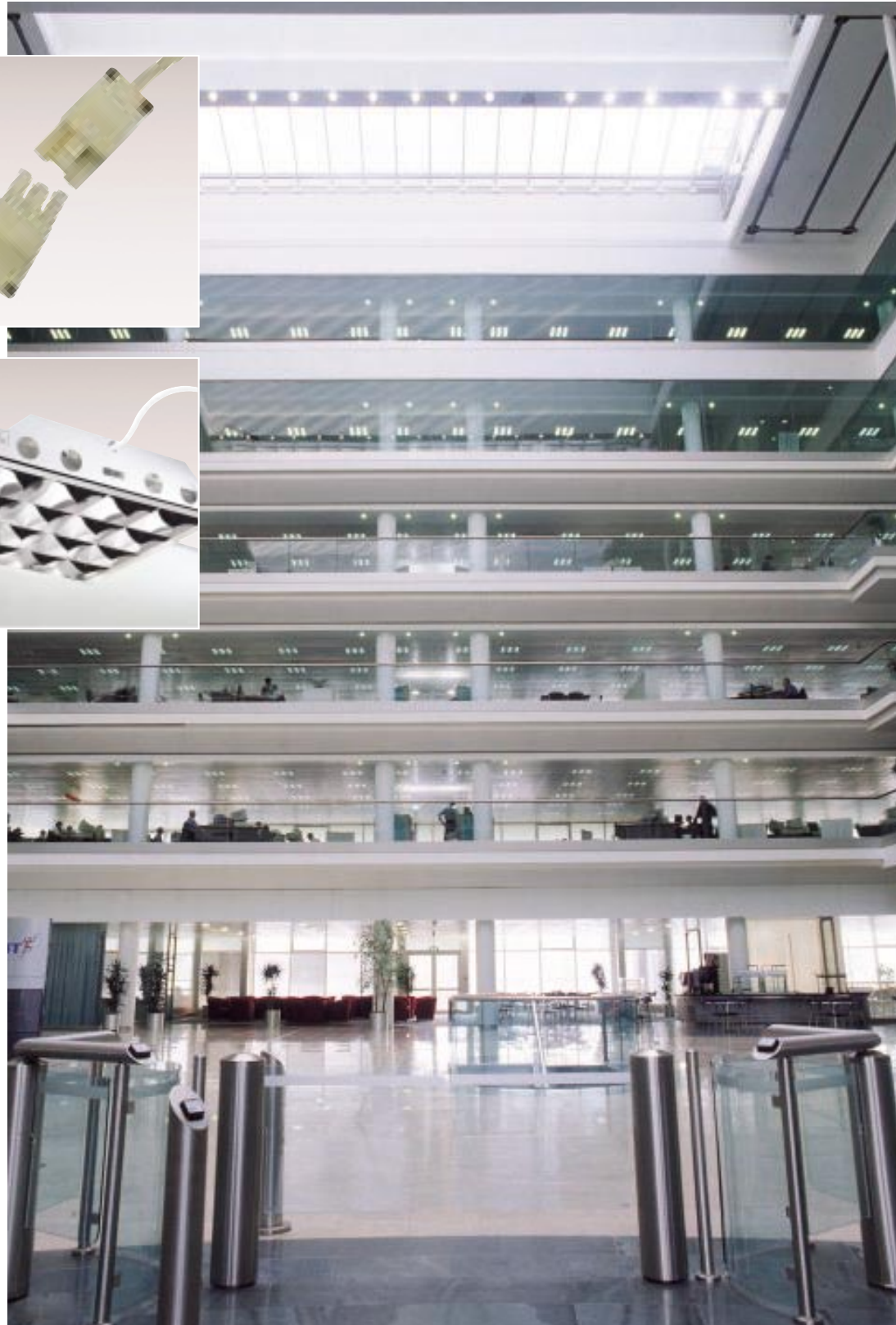
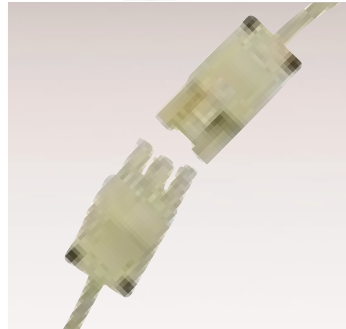
APPLICATION

For maximum benefit use in conjunction with Command Power Distribution Modules 'CPDM' in commercial, retail and industrial environments. Benefits are magnified when:-

- The project is large
- There are major quantities of luminaires of certain types
- These luminaires are consistently wired in the same configuration.

SPECIFICATION

- Supplied with cable and plug to suit Wieland GST or generic sockets
- 3 core or 6 core cable
- 3, 4 or 5 metre cable lengths
- Cling film louvre cover fitted where appropriate
- Packing options flexible to suit project needs
- High frequency luminaires with Wieland 3 metre leads and plugs available from stock on:-
 - Comfort 3/4 x 18W T8
 - Contenda 3/4 x 18W T8
 - Conforma 3/4 x 18W T8
 - The above Comfort, Contenda and Conforma versions with ECP emergency conversion
- Designer Compact 500mm 2 x 36W TC-L
- Designer Compact 600mm 2 x 40W TC-L
- Spear Recessed 3/4 x 14W T5 HE
- Mirage MD20-218SH 2 x 18W TC-D
- Mirage MD24-226SH 2 x 26W TC-D
- Speedpack SP15HF, SP25HF, SP16HF, SP26HF
- HID luminaires with Wieland 3 metre leads and plugs available from stock on:-
 - Harrier HR250S, HR400H & HR400S
- Available on other luminaires subject to project quantities



PROJECT LIGHTING SOLUTIONS

In addition to our standard product offer, we are able to supply a range of additional options to satisfy needs on major project applications. This luminaire is only available for large projects, please contact our sales office for details.

TAKE THE WORRIES OUT OF INSTALLATION

Electrical contractors work under greater time pressures than ever before and face escalating labour costs. Feedback from research suggests:-

- **Financing Costs.**
Interest rates reached an all time low in 2001. However, the cost of financing a project having a total value of £100m at 8% APR is £8m pa. Lighting is one of the final items to be installed before the building can be sold or let and occupied. If the time to install the lighting can be compressed, financing costs can be sharply reduced.
- **Installation cost savings.**
Fit and Forget can save up to 30 minutes in installation time if there are large quantities of a given type of luminaire wired in a common configuration.
- **Risk Factor.**
Luminaires are wired and cabled under factory conditions cutting the risks associated with working in difficult site conditions.
- **Cost of ownership advantages.**
Once fitted, the client then has a system, which offers the ultimate in reliability and ease of maintenance.

EXAMPLE

Financing Costs

Total project cost (including land) to be financed	£100,000,000
Annual interest 8%	£8,000,000
Monthly interest/saving in finance costs by Compressing lead time by one month	£666,666

Installation – 20000 luminaires, value £1m

Maximum labour saving 30 minutes per luminaire at £15/per hour	£150,000
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Risk Factor

Reduction in errors resulting from working under difficult site conditions.	Significant but very variable, but it can wipe out the profit on a job.
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Cost of ownership advantages

- The Whitecroft Fit and Forget philosophy will justify itself on any large project. Every job differs and the above figures will never be perfectly applicable. We recommend that when considering this approach, PFI investing consortia, property developers, main and electrical contractors should insert their own figures. The payback on Fit and Forget is enormous.
- The lower cost of ownership to the end user in terms of improved reliability and ease of maintenance must not be forgotten and should be promoted.

Fit and Forget

ORDER CODES

THE SUFFIXES BELOW MUST BE THE VERY LAST ITEM IN THE PART REFERENCE OF ANY LUMINAIRE FITTED WITH THIS FEATURE, EG, BRCW2H318EMINFF3M6C

CABLE LENGTH	3 CORE CABLE	6 CORE CABLE
3 metre	FF3M3C	FF3M6C
4 metre	FF4M3C	FF4M6C
5 metre	FF5M3C	FF5M6C
6 metre	FF6M3C	FF6M6C

Note: The above suffixes cover luminaires wired with cables and plugs for Wieland GSM sockets and louvre covers where applicable and packing to the agreed specification.

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